

PROCESOS DE EXPLOTACIÓN DE INFORMACIÓN BASADOS EN SISTEMAS INTELIGENTES

INFORMATION MINING PROCESSES BASED ON INTELLIGENT SYSTEMS

Ramón García-Martínez¹, Paola Britos², Florencia Pollo-Cattaneo³, Darío Rodríguez⁴, Pablo Pytel⁵

RESUMEN

La inteligencia de negocio propone un abordaje interdisciplinario (dentro del que se encuentra la Informática), que tomando todos los recursos de información disponibles y el uso de herramientas analíticas y de síntesis con capacidad de transformar la información en conocimiento, se centra en generar a partir de estos, conocimiento que contribuya con la toma de decisiones de gestión y generación de planes estratégicos en las organizaciones. La Explotación de Información es la sub-disciplina Informática que aporta a la Inteligencia de Negocio las herramientas para la transformación de información en conocimiento. Se ha definido como la búsqueda de patrones interesantes y de regularidades importantes en grandes masas de información. Cuando los procesos de explotación de información son definidos, se decide que algoritmos de minería de datos van a dar soporte a los procesos de explotación de información. En este contexto, este trabajo propone una caracterización de procesos de explotación de información relacionados a los siguientes problemas de inteligencia de negocio: descubrimiento de reglas de comportamiento, descubrimiento de grupos, descubrimiento de atributos significativos, descubrimiento de reglas de pertenencia a grupos y ponderación de reglas de comportamiento o de reglas de pertenencia a grupos.

Palabras Claves: Inteligencia de Negocio, Procesos de Explotación de Información, Métodos basados en Sistemas Inteligentes, Descubrimiento de Grupos, Descubrimiento de Atributos Significativos, Descubrimiento de Reglas de Comportamiento, Ponderación de Atributos, Ponderación de Reglas.

ABSTRACT

Business Intelligence offers an interdisciplinary approach (within which is Information Systems), that takes all available information resources and using of analytical and synthesis tools with the ability to transform information into knowledge, focusing on generating knowledge that contributes to the management decision-making and generation of strategic plans in organizations. Information Mining is the sub-discipline of information systems which supports business intelligence tools to transform information into knowledge. It has defined as the search for interesting patterns and important regularities in large bodies of information. The need to identify information mining processes is addressed to obtain knowledge from available information. When information mining processes are defined, is may be decided which data mining algorithms will support the information mining processes. In this context, this paper proposes a characterization of the information mining process related to the following business intelligence problems: discovery of rules of behavior, discovery of groups, discovery of significant attributes, discovering rules of group membership and weight of rules of behavior or rules of group memberships.

Keywords: Business Intelligence, Information Mining Processes, Intelligent systems-based methods, Discovery of Groups, Discovery of Significant Attributes, Discovery of Behaviour Rules, Weighting of Behaviour or Group-membership Rules.

¹ Grupo de Investigación en Sistemas de Información, Departamento de Desarrollo Productivo y Tecnológico, Universidad Nacional de Lanús. 29 de Septiembre 3901. Remedios de Escalada, Lanús. Buenos Aires, Argentina. rgarcia@unla.edu.ar / rgm1960@yahoo.com

² Grupo de Investigación en Explotación de Información. Sede Andina. Universidad Nacional de Río Negro. Río Negro. Argentina. paobritos@gmail.com

³ Grupo de Estudio en Metodologías de Ingeniería de Software. Facultad Regional Buenos Aires. Universidad Tecnológica Nacional. Medrano 951. Ciudad Autónoma de Buenos Aires. Argentina. fpollo@posgrado.frba.utn.edu.ar

⁴ Grupo de Investigación en Sistemas de Información, Departamento de Desarrollo Productivo y Tecnológico, Universidad Nacional de Lanús. 29 de Septiembre 3901. Remedios de Escalada, Lanús. Buenos Aires, Argentina. djhr_1977@yahoo.com.ar

⁵ Grupo de Investigación en Sistemas de Información, Departamento de Desarrollo Productivo y Tecnológico, Universidad Nacional de Lanús. 29 de Septiembre 3901. Remedios de Escalada, Lanús. Buenos Aires, Argentina. ppytel@gmail.com

INTRODUCTION

Business Intelligence offers an interdisciplinary approach (within which are included the Information Systems), that takes all the available information resources and uses analytical and synthesis tools with the ability to transform information into knowledge, focusing on generating knowledge that supports the management decision-making and generation of strategic plans at organizations [1].

Information Mining is the sub-discipline of information systems which provides to the Business Intelligence [2] the tools to transform information into knowledge [3]. It has been defined as the discovery of interesting patterns and important regularities in large information bases [4]. When speaking of information mining based on intelligent systems [5], this refers especially in the application of intelligent systems-based methods to discover and enumerate the existing patterns in the information. Intelligent systems-based methods [6] allow retrieving results about the analysis of information bases that the conventional methods fail to achieve [7], such as: TDIDT algorithms (Top Down Induction Decision Trees), self-organizing maps (SOM) and Bayesian networks. TDIDT algorithms allow the development of symbolic descriptions of the data to distinguish between different classes [8]. Self-organizing maps can be applied in the construction of information clusters. They have the advantage of being tolerant to noise and the ability to extend the generalization when needing the manipulation of new data [9]. Bayesian networks can be applied to identify discriminative attributes in large information bases and detect behaviour patterns in the analysis of temporal series [10].

It has been noted the necessity of having processes [11] that allow obtaining knowledge [12] from the large information-bases available [13], its characterization [14] and involved technologies [15].

In this context, this paper proposes a characterization of the information mining process related to the following business intelligence problems: discovery of behaviour rules, discovery of groups, discovery of significant attributes, discovery of group-membership rules and weighting of behaviour or group-membership rules, and the identification of information-systems technologies that can be used for the characterized processes.

PROPOSED TECHNIQUES FOR INFORMATION MINING PROCESSES

In this section, the following information-mining processes are proposed: discovery of behaviour rules, discovery of groups, discovery of significant attributes, discovery of group-membership rules and weighting of behaviour or group-membership rules .

Process of Discovery of Behaviour Rules

The process for discovery of behavioural rules applies when it is necessary to identify which are the conditions to get a specific outcome in the problem domain. The following problems are examples among others that require this process: identification of the characteristics for the most visited commercial office by customers, identification of the factors that increase the sales of a specific product, definition of the characteristics or traits of customers with high degree of brand loyalty, definition of demographic and psychographic attributes that distinguish the visitors to a website.

For the discovery of behavioural rules from classes attributes in a problem domain that represents the available information base, it is proposed the usage of TDIDT induction algorithms [16] to discover the rules of behaviour for each class attribute. This process and its products can be seen graphically in Figure 1.

First, all sources of information (databases, files, others) are identified, and then they are integrated together as a single source of information which is called integrated database. Based on the integrated database, the class attribute is selected (i.e. attribute A in the Figure 1). As a result of applying TDIDT to the class attribute, a set of rules which define the behaviour of that class is achieved.

Process of Discovery of Groups

The process of discovery of groups applies when it is necessary to identify a partition on the available information base of the problem domain. The following problems are examples among others that require this process: identification of the customers segments for banks and financial institutions, identification of type of calls of customer in telecommunications companies, identification of social groups with the same characteristics, identification of students groups with homogeneous characteristics.

For the discovery of groups [17] [18] in information bases of the problem domain for which there is no

available "a priori" criteria for grouping, it is proposed the usage of Kohonen's Self-Organizing Maps (or SOM) [19] [20] [21]. The use of this technology intends to find if there is any group that allows the generation of

a representative partition for the problem domain which can be defined from available information bases. This process and its products can be seen graphically in Figure 2.

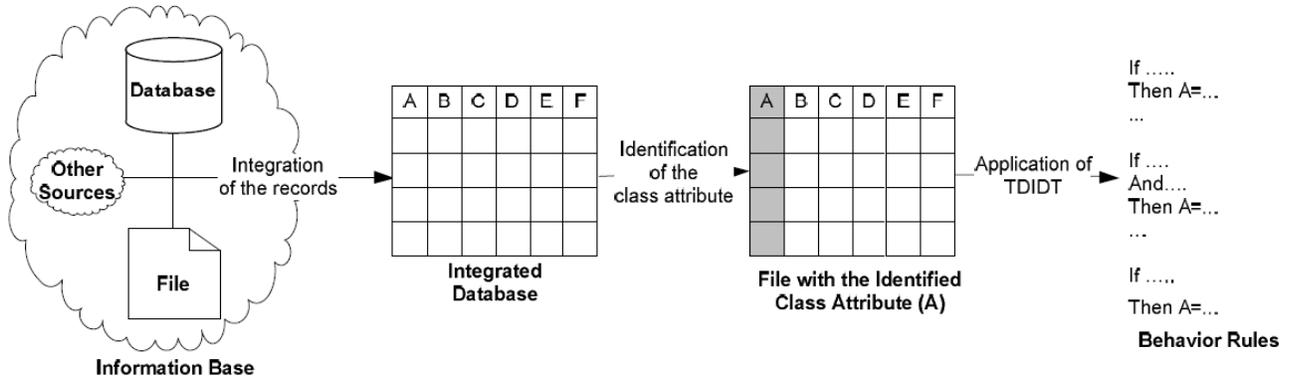


Figure 1. Schema and products resulting of applying Process of Discovery of Behaviour Rules using TDIDT

First, all sources of information (databases, files, others) are identified, and then they are integrated together as a single source of information which is called integrated database. Based on the integrated database, the self-organizing map (SOM) is applied. As a result of the

application of Process Discovery of Groups using SOM, a partition of the set of records in different groups, that is called identified groups, is achieved. For each identified group, the corresponding data file is generated.

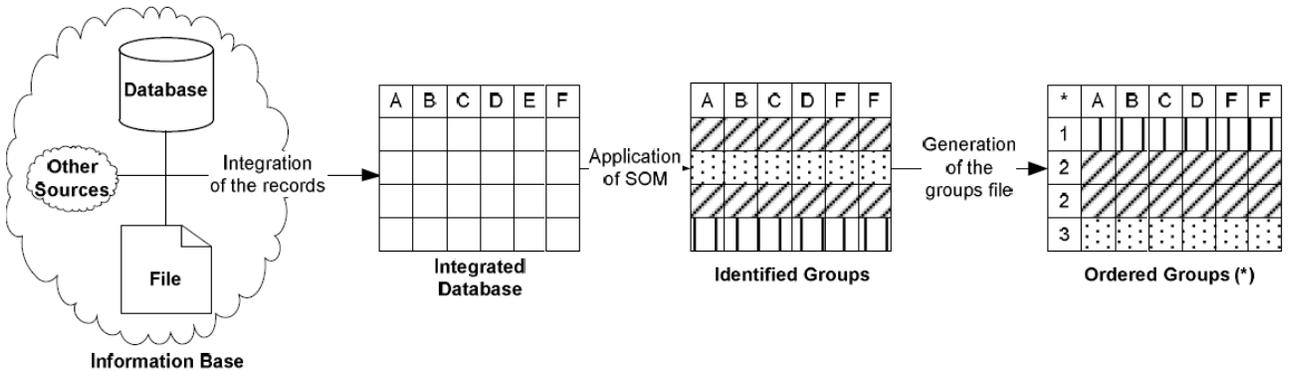


Figure 2. Schema and products resulting of applying Process Discovery of Groups using SOM

Process of Discovery of Significant Attributes

The process of discovery of significant attributes applies when it is necessary to identify which are the factors with the highest incidence (or occurrence frequency) for a certain outcome of the problem. The following problems are examples among others that require this process: factors with incidence on the sales, distinctive features of customers with high degree of brand loyalty, key-attributes that characterize a product as marketable, key-features of visitors to a website.

Bayesian Networks [22] allows seeing how the variation of the values of attributes impacts on the variation of the value of class attribute. The use of this process seeks to identify whether there is any interdependence among the attributes that modelize the problem domain which is represented by the available information base. This process and its products can be seen graphically in Figure 3.

First, all sources of information (databases, files, others) are identified, and then they are integrated together as a single source of information which is called integrated

database. Based on the integrated database, the class attribute is selected (i.e. attribute A in the Figure 3). As a result of the application of the Bayesian Networks structural learning to the file with the identified class attribute, the learning tree is achieved. The Bayesian

Networks predictive learning is applied to this tree obtaining the tree of weighting interdependence which has the class attribute as a root and to the other attributes with frequency (incidence) related the class attribute as leaf nodes.

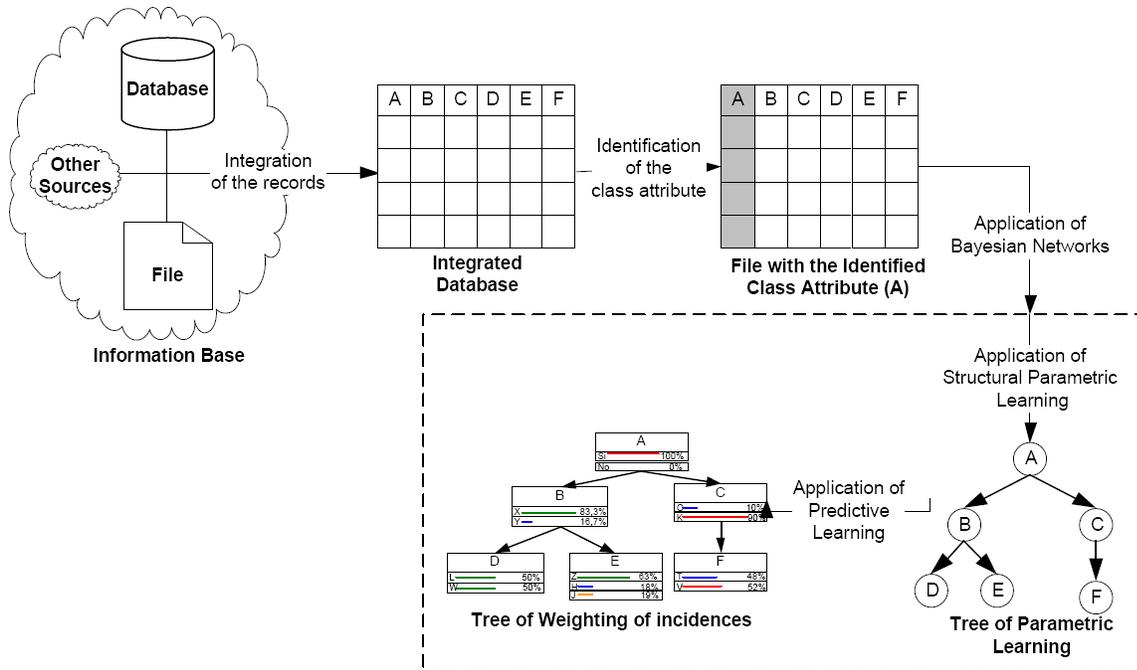


Figure 3. Schema and resulting products for applying Process Discovery of Significant Attributes using Bayesian Networks

Process of Discovery of Group-membership Rules

The process of discovery of group membership rules applies when it is necessary to identify which are the conditions of membership to each of the classes of an unknown partition "a priori", but existing in the available information bases of the problem domain.

The following problems are examples among others that require this process: types of customer's profiles and the characterization of each type, distribution and structure of data of a web site, segmentation by age of students and the behaviour of each segment, classes of telephone calls in a region and the characterization of each class.

For running the process of discovery of group-membership rules it is proposed to use of self-organizing maps (SOM) for finding groups and; once the groups are identified, the usage of induction algorithms (TDIDT) for defining each group behaviour rules [23] [24] [21]. This process and its products can be seen graphically in Figure 4.

The procedure is a combination of the Discovery of Groups and the Discovery of Behaviour Rules processes defined above. When all sources of information (databases, files, others) are identified and integrated together, the self-organizing maps (SOM) are applied to obtain a partition of the set of records in different groups (called identified groups) which are stored in the "ordered group" files. The "group" attribute of each ordered group is identified as the class attribute of that group, establishing it in a file with the identified class attribute (GR). Then TDIDT is applied to the class attribute of each "GR group" and the set of rules that define the behaviour of each group is achieved.

Process of Weighting of Behaviour or Group-membership Rules

The process of discovery of weighting of behaviour or group-membership rules applies when it is necessary to identify which are the conditions with the highest incidence (or occurrence frequency) for a certain

outcome of the problem, which can be related to the behaviour rules or group-membership.

The following problems are examples among others that require this process: identification of the main factor

that generates the improvement of sales for a particular product, distinctive features of customers with high degree of brand loyalty, identification of call types more frequently in a region.

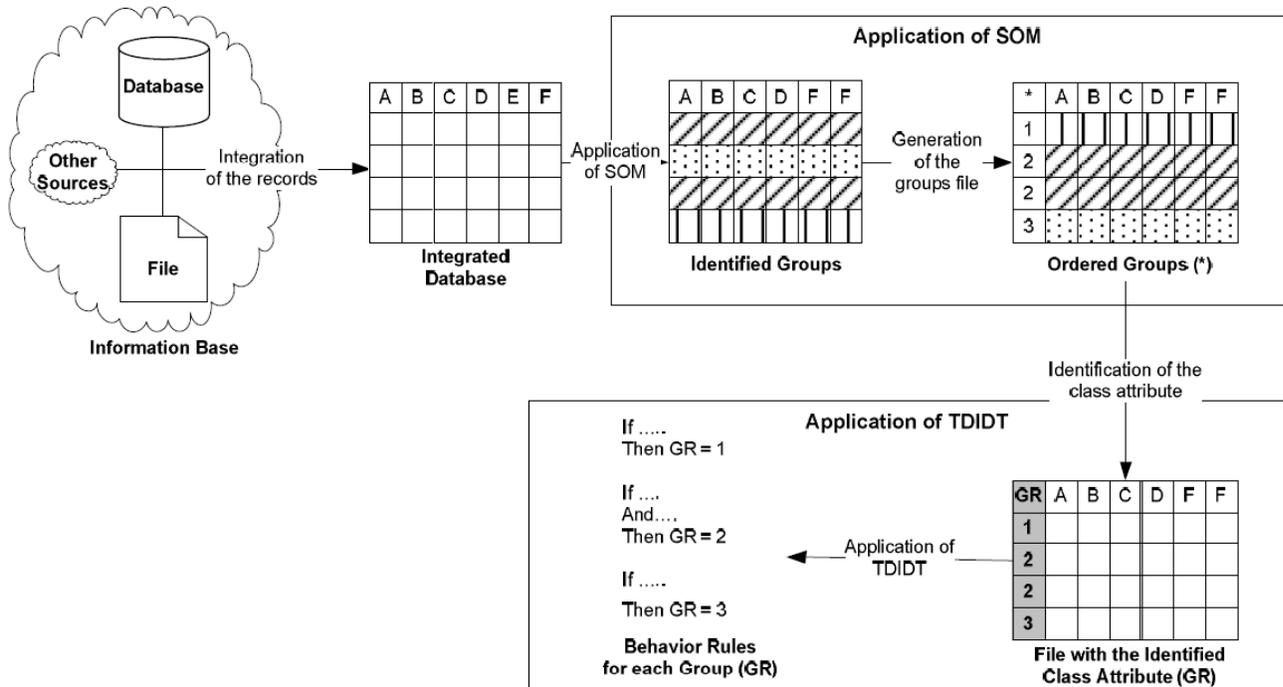


Figure 4. Schema and resulting products of running Process of Discovery of Group-membership Rules using SOM and TDIDT

The procedure is a combination of the Discovery of Groups or the Discovery of Behaviour Rules processes, depending on the available information, and the Discovery of Significant Attributes process.

As soon as the sources of information (databases, files, others) are integrated together as a single source of information, it is necessary to check if there are identified classes/groups.

If there are identified classes/groups, first the TDIDT algorithm is applied for the discovery of behaviour rules for each class attribute. Then Bayesian Networks are used to discover the attributes of the rules' preconditions with the highest incidence on the class attribute. As a result of the application of the structural learning, the learning tree is achieved. The predictive learning is applied to this tree obtaining the tree of weighting interdependence. The root is the group

attribute and the other attributes as leaf nodes labelled with the frequency (incidence) on the group attribute. If there are no identified classes/groups, instead of applying the TDIDT algorithm, the self-organizing maps (SOM) is used to define the class/group attribute. As a result of the application of SOM, a partition of the set of records in different groups is achieved (called identified groups). For each identified group, the group attribute is identified as the class attribute of that group, establishing it in a file with the identified class attribute (GR). Then Bayesian Networks is used to achieve the learning tree. The predictive learning is applied to this tree obtaining the tree of weighting interdependence. The root is the group attribute and the other attributes as leaf nodes labelled with the frequency (incidence) on the group attribute.

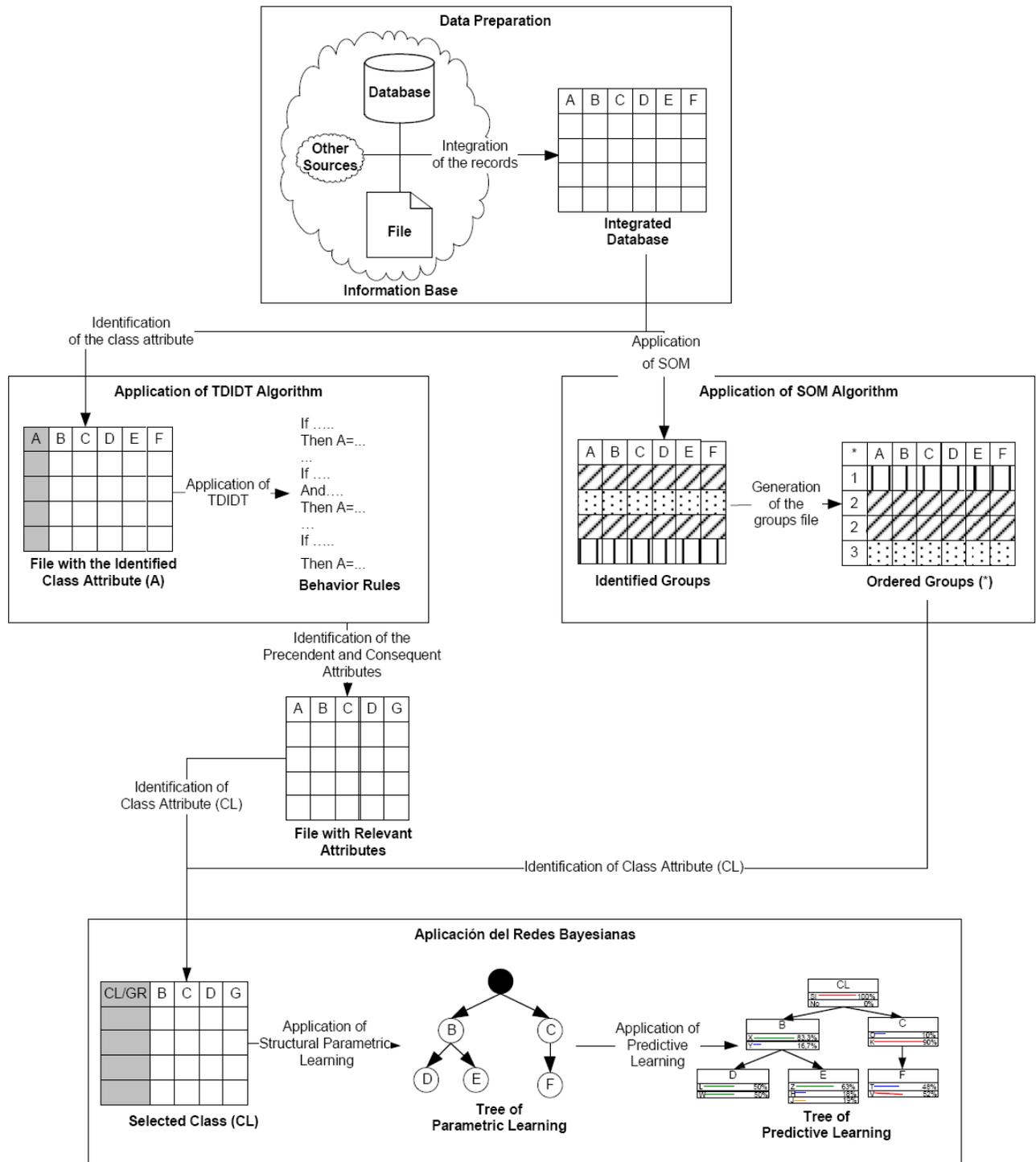


Figure 5. Schema and resulting products of running process of weighting of behaviour or Group-membership rules using SOM, TDIDT and Bayesian Networks

This process with both possible situations and products can be seen graphically in Figure 5.

VALIDATION OF THE PROPOSED INFORMATION MINING PROCESSES

The proposed information mining processes have been validated in three domains: political alliances, medical diagnosis and user behaviour. A full detailed report of these validations can be seen in [26].

In the political alliances domain, it has been sought to discover the behaviour of democrats and republicans representatives of the U.S. Congress based on the political agenda of a regular session, identifying the intraparty and interparty agreements and disagreements between interparty groups and minority intraparty groups.

The first one was obtained using the process of discovery of behaviour rules for the representatives of each party, and the second one by using the process of discovery of the groups for the representatives who voted homogeneously (regardless of their party affiliation) and the rules that define that homogeneity (rules of membership to each group). Additionally it has been tried to identify which have been the law or laws with greater agreement among the identified agreements, using the process of weighting of behaviour rules or group-membership rules.

In the medical diagnosis domain, the knowledge that allows to diagnose the type of lymphoma has been synthesized using as input the characteristics observed in the associated lymphography, identify the significant characteristic related to each type of diagnosis and whether there are common characteristics to different types of pathologies. The first one was obtained using the process of discovery of behaviour rules for each type of diagnosis, the second one by using the process of weighting of behaviour rules and the third one by using the discovery of lymphoma groups with homogeneous characteristics (regardless of its type) and the rules that defines the homogeneity (rules of membership to each group).

In the user behaviour domain, it has been sought to specify a description of the reasons for subscribing or unsubscribing to an Internet service "dial-up" provided by a telephone company and identify the reasons with the highest incidence in each behaviour domain. The first one was sought using the process of discovery of behaviour rules for subscribing or unsubscribing to the service, and the second one by using the process of weighting of behaviour rules.

CONCLUSIONS

In this paper it has been proposed and described five information mining processes: discovery of behaviour rules, discovery of groups, discovery of significant attributes, discovery of group-membership rules and weighting of significant attribute related to behaviour or membership rules.

Each process has been associated with the following techniques: the usage of TDIDT algorithm applied to the discovery of behaviour rules or group-membership rules, the usage of SOM applied to the discovery of groups, the usage of Bayesian Networks applied to the weighting of interdependence between attributes, the usage of SOM and TDIDT algorithms applied to the discovery of group-membership rules and the usage of Bayesian Networks applied to the weighting of significant attribute in behaviour or group-membership rules.

During the documental research work it has been noted the indiscriminate use of terms "data mining" and "information mining" to refer to the same body of knowledge. However, raising this equivalence is similar to say that computer-systems are equivalent to information-systems. The first ones are related to the technology that supports the second ones and this is what makes them different. In this context, there is an open problem: the need to organize the body of knowledge related to engineering of information mining, establishing that data mining is related to algorithms; and information mining is related to processes and methodologies.

In early stages of our research work, we have observed the indiscriminate use of terms "data mining" and "information mining" to refer to the same body of knowledge. We think that is a kind confusion similar to terms "computer-systems" and "information-systems". Data Mining is related to the technology (algorithms) and Information Mining is related to the processes and methodologies. Data Mining is close to programming and Information Mining is close to software engineering. In this context is an open issue the need of organizing the body of knowledge related to Information Mining Engineering, establishing that data mining is related to algorithms; and information mining is related to processes and methodologies.

ACKNOWLEDGMENT

This research has been partially funded by National University of Lanus Research Project 33A105, National University of Rio Negro Research Project 40B065

REFERENCES

1. Thomsen, E. (2003). *BI's Promised Land*. Intelligent Enterprise, 6(4): 21-25.
2. Negash, S., Gray, P. (2008). *Business Intelligence*. En Handbook on Decision Support Systems 2, ed. F. Burstein y C. Holsapple (Heidelberg, Springer), Pp. 175-193.
3. Langseth, J., Vivatrat, N. (2003). *Why Proactive Business Intelligence is a Hallmark of the Real-Time Enterprise: Outward Bound*. Intelligent Enterprise 5(18): 34-41.
4. Grigori, D., Casati, F., Castellanos, M., Dayal, u., Sayal, M., Shan, M. (2004). *Business Process Intelligence*. Computers in Industry 53(3): 321-343.
5. Michalski, R. Bratko, I. Kubat, M. (1998). *Machine Learning and Data Mining, Methods and Applications* (Editores) John Wiley & Sons.
6. Kononenko, I. y Cestnik, B. (1986). *Lymphography Data Set*. UCI Machine Learning Repository. <http://archive.ics.uci.edu/ml/datasets/Lymphograph> y. Last Access 29 de Abril del 2008.
7. Michalski, R. (1983). *A Theory and Methodology of Inductive Learning*. Artificial Intelligence, 20: 111-161.
8. Quinlan, J. (1990). *Learning Logic Definitions from Relations*. Machine Learning, 5:239-266
9. Kohonen, T. (1995). *Self-Organizing Maps*. Springer Verlag Publishers.
10. Heckerman, D., Chickering, M., Geiger, D. (1995). *Learning bayesian networks, the combination of knowledge and statistical data*. Machine learning 20: 197-243.
11. Chen, M., Han, J., Yu, P. (1996). *Data Mining: An Overview from a Database Perspective*. IEEE Transactions on Knowledge and Data Engineering, 8(6): 866-883.
12. Chung, W., Chen, H., Nunamaker, J. (2005). *A Visual Framework for Knowledge Discovery on the Web: An Empirical Study of Business Intelligence Exploration*. Journal of Management Information Systems, 21(4): 57-84.
13. Chau, M., Shiu, B., Chan, I., Chen, H. (2007). *Redips: Backlink Search and Analysis on the Web for Business Intelligence Analysis*. Journal of the American Society for Information Science and Technology, 58(3): 351-365.
14. Golfarelli, M., Rizzi, S., Cella, L. (2004). *Beyond data warehousing: what's next in business intelligence?*. Proceedings 7th ACM international workshop on Data warehousing OLAP. Pp. 1-6.
15. Koubarakis, M., Plexousakis, D. (2000). *A Formal Model for Business Process Modeling and Design*. Lecture Notes in Computer Science, 1789: 142-156.
16. Britos, P., Jiménez Rey, E., García-Martínez, E. (2008). *Work in Progress: Programming Misunderstandings Discovering Process Based On Intelligent Data Mining Tools*. Proceedings 38th ASEE/IEEE Frontiers in Education Conference.
17. Kaufmann, L. y Rousseeuw, P. (1990). *Finding Groups in Data: An Introduction to Cluster Analysis*. John Wiley & Sons Publishers.
18. Grabmeier, J., Rudolph, A. (2002). *Techniques of Cluster Algorithms in Data Mining*. Data Mining and Knowledge Discovery, 6(4): 303-360.
19. Ferrero, G., Britos, P., García-Martínez, R., (2006). *Detection of Breast Lesions in Medical Digital Imaging Using Neural Networks*. In IFIP International Federation for Information Processing, Volume 218:01-10.
20. Britos, P., Cataldi, Z., Sierra, E., García-Martínez, R. (2008). *Pedagogical Protocols Selection Automatic Assistance*. LNAI 5027: 331-336.
21. Britos, P., Grosser, H., Rodríguez, D., García-Martínez, R. (2008). *Detecting Unusual Changes of Users Consumption*. In Artificial Intelligence in Theory and Practice II, ed. M. Bramer, (Boston: Springer).
22. Britos, P., Felgaer, P., García-Martínez, R. (2008). *Bayesian Networks Optimization Based on Induction Learning Techniques*. In Artificial Intelligence in Theory and Practice II, ed. M. Bramer, (Boston: Springer).
23. Britos, P., Abasolo, M., García-Martínez, R. y Perales, F. (2005). *Identification of MPEG-4 Patterns in Human Faces Using Data Mining Techniques*. Proceedings 13th CGVCV. Pp. 9-10.
24. Cogliati, M., Britos, P., García-Martínez, R. (2006a). *Patterns in Temporal Series of Meteorological Variables Using SOM & TDIDT*. In IFIP International Federation for Information Processing, Volume 217, Artificial Intelligence in Theory and Practice, ed. M. Bramer, (Boston: Springer), Pp. 305-314.
25. Britos, P., Dieste, O., García-Martínez, R. (2008b). *Requirements Elicitation in Data Mining for Business Intelligence Projects*. In Advances in Information Systems Research, Education, and Practice eds. George Kasper e Isabel Ramos (Boston: Springer), en prensa.
26. Britos, P. (2008). *Processes of Information Mining based on Intelligent Systems* (in spanish). PhD thesis in Computer Science. School of Computing. Universidad Nacional de La Plata. See in <http://www.iidia.com.ar/rgm/tesistas/td-pb-fi-unlp.pdf>